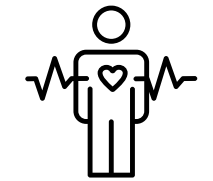




# AMBUQUICK

Your Emergency Partner



**We are the fastest ambulance service in India .**

Your lifeline in crisis—India's fastest, most reliable ambulance service.

The unavailability of timely ambulances is leading to preventable deaths.



# HOW FAST?

We offer the fastest and cheapest ambulance service in India. We reduce time from 45 minutes to 18 minutes and reduce cost by 70 percent. We are able to do this by working with local vendors who are near the emergency location, so we can get to the patient quickly.





## Problems

1

### Slow Response Times

Average ambulance response time is 45 minutes due to poor dispatch and placement, risking lives.

2

### Shortage of Skilled Personnel

A lack of well-trained drivers and paramedics affects the quality of emergency care, compromising patient outcomes.

3

### High Costs and Limited Access

Emergency services are costly, lacking affordable alternatives, Traditional models lack focus on affordable alternatives..

# **Amit's Story**

**Amit's mother got a brain stroke on 12th July , he called Ambuquick and within 12 minutes , our ambulance reached his home and took his mother and dropped to Ram Manohar Lohia Hospital , Delhi. On 17th July, he called us and said "YOU SAVED MY MOTHER'S LIFE"**

# Business Model

## Public

Reduce response times to 18 minutes with well-placed ambulances and affordable emergency care.

PTA Ambulance: ₹1,200 for 10 km,  
₹30/km extra  
BLS Ambulance: ₹2,500 for 10 km,  
₹40/km extra  
ALS Ambulance: ₹4,500 for 10 km,  
₹50/km extra

## Corporate

Offer ambulances and subscription services with priority care via health cards and dedicated emergency numbers.

PTA (12 hrs): ₹65,000/month  
PTA (24 hrs): ₹80,000/month  
BLS (12 hrs): ₹1,15,000/month  
BLS (24 hrs): ₹1,45,000/month

## Events

Provide equipped ambulances and paramedics for rapid response at large events and sports matches.

PTA: ₹5,000/day  
BLS: ₹10,000/day  
ALS: ₹12,000/day

**Ads: Revenue from ambulance advertisements.**  
**Subscription: Corporate employee plans for priority care.**

# Strategic Partnerships and Collaborations

## 1. Hospital and Clinic Partnerships:

We collaborate with leading hospitals and clinics to ensure our users receive prioritized access and smooth patient transfers, facilitating specialized care when needed.

## 2. Pharmacy Collaborations:

By partnering with local pharmacies, we offer discounted medicines and ensure a reliable supply of affordable generic options, enhancing cost-effectiveness for our users.

## 3. Training and Development:

We work with medical training institutes to continuously train and certify our paramedics, EMTs, and drivers, ensuring they meet the highest standards of emergency care.





















## 4. Tech Collaborations:

Partnerships with tech companies enable us to integrate advanced GPS tracking, AI-based dispatch systems, and telemedicine solutions, optimizing our service delivery and user experience.



# Competitive Analysis

**Ambuquick's Approach:** We dispatch the **nearest available ambulance** to the emergency location, ensuring **faster response times**.

Particulars	Ambuquick	Red Health	Medulance	Dial 4242	Ziqitza Healthcare
User app/ website for booking ambulance with GPS Tracker					
Driver app					
Dashboards for Hospitals or Local Ambulance service providers					
Training program for the ambulance driver					
Response time	Average 18 min	More than 19min.	More than 20min.	More than 20min.	More than 20min.

**Other Operators:** Typically, they send their own ambulances, regardless of proximity, which can result in **longer response times** and delays.

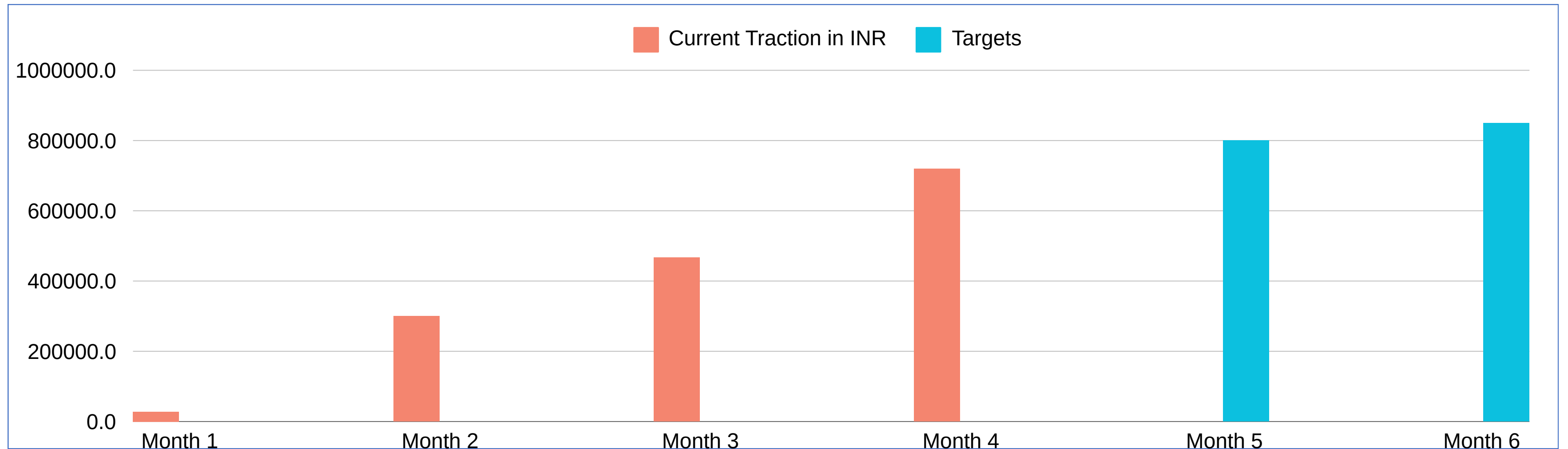
# Market Opportunity

Metric	2025	2029
<b>TAM</b>		
Unique ambulance calls received annually	2,40,900	23,18,122
Revenue	₹1,20,45,00,000	₹11,59,06,11,785
<b>SAM</b>		
Calls received by non-108 numbers annually	1,68,630	16,22,686
Revenue	₹84,31,50,000	₹8,11,34,28,250
<b>SOM</b>		
Revenue	₹7,30,00,000	₹2,39,07,50,000
% Market Share	9%	29%

Metric	2025	2029
<b>TAM</b>		
Establishments	16,91,495	22,91,495
Establishments needing ambulance	84,575	1,14,575
Annual increase in monthly subscription rate	10%	
Monthly charge to Companies	₹70,000	₹1,02,487
Revenue	₹71,04,27,90,000	₹1,40,90,90,68,839
<b>SAM</b>		
Establishments targeted	₹71,04,27,900	₹1,40,90,90,688
<b>SOM</b>		
Reach	₹42,00,000	₹20,29,24,260
% Market Share	0.59%	14%



# Roadmap



Expand to over 15 major cities across India, building a strong network and enhancing service efficiency through local partnerships.

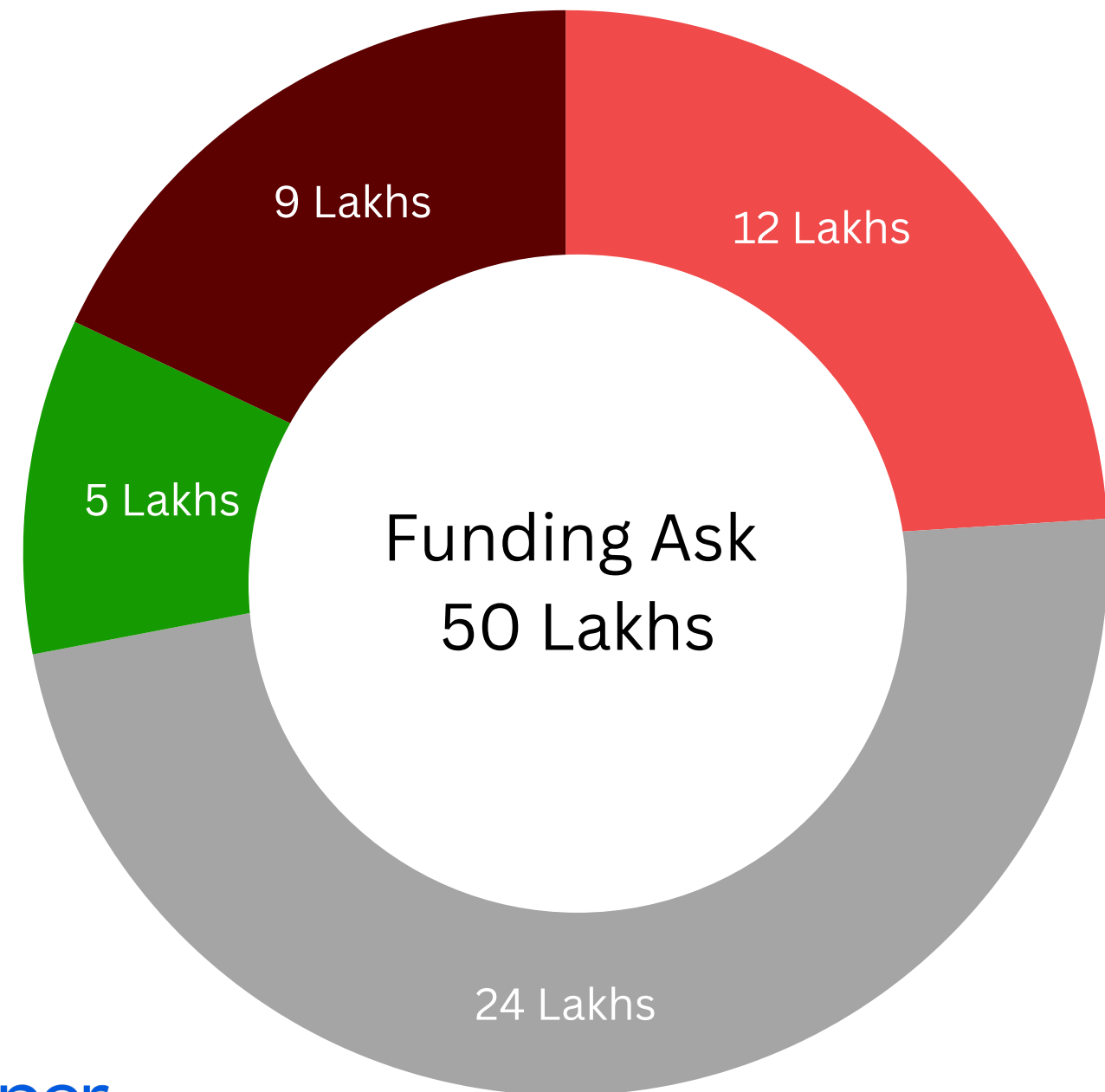


Start international expansion in the Middle East, adapting to regional healthcare needs and regulations with our tech-driven model.



Enter global markets like the USA, UK, and beyond, collaborating with international partners to set new standards in emergency services.

# Funding ASK



Raising a total of 50 Lakhs at a premoney valuation of 30 Crores

With this funding, we will be able to build tech and grow our business with revenue of approx 20 lakhs per month by expanding to Tier-1 cities.

# Visionary Behind Ambuquick



Dhruv Chopra, the founder of Ambuquick, is a visionary entrepreneur with a passion for transforming emergency healthcare in India. Dhruv has a deep understanding of the challenges in the current system and a commitment to providing timely, life-saving solutions. His innovative approach combines advanced technology with a mission-driven mindset, aiming to revolutionize ambulance services and make critical care accessible to all. Under his leadership, Ambuquick is poised to become a game-changer in the emergency healthcare landscape.

# THANK YOU

For

Your

Attention

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